

# Carlos Arias



CEO

iMiCROQ

<http://www.imicroq.com>

## BILATERAL MEETINGS

Friday (02:00 pm - 07:00 pm) Please add the cooperation profile

Saturday (10:00 am - 01:00 pm) Please add the cooperation profile



**DESCRIPTION** iMiCROQ has developed a technology to detect common zoonotic pathogens in all types of samples of interest for the agri-food industry. We are currently commercialising our products in Europe, Turkey, Latin America and Asia, while engaged in talks to introduce our portfolio in Africa, Brazil and China. We are looking for distributors that could be able to introduce our portfolio to other markets (ASEAN), as distributors, or joint venture or license agreement, as well as capable of manufacturing our products locally in these areas.

**ORGANIZATION TYPE** SMEs

**AREAS OF ACTIVITIES** AGRO-FOOD MANUFACTURING, FOOD SECURITY, SAFETY AND QUALITY CONTROL, FOOD TRACEABILITY, FOOD CONSERVATION AND SHELF LIFE

## Business Request

# DISTRIBUTION AND COMMERCIALISATION OF A LINE OF PATHOGEN DETECTION KITS FOR FOOD AND FEED SAFETY

We are looking for an active partner that could help us to introduce our product in the region, that understands legal and normative requirements and that has already a network of customers in the food safety or food production sector. We are open to discuss local manufacturing and collaboration vehicle (distribution, joint venture, etc...)

**KEYWORDS:** **FOOD SAFETY** **ZOONOSES** **SALMONELLA** **LISTERIA** **FEED STUFF**

### COOPERATION OFFERED

1. Outsourcing co-operation
2. Technical co-operation
3. License agreement

### COOPERATION REQUESTED

1. Outsourcing co-operation
  2. Technical co-operation
  3. Manufacturing agreement
  4. Sales / Distribution
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